

SCORING CRITERIA (APPROVED. 4.23.19)

**2019 Emergency Solutions Grant (ESG)**

**BALANCE OF STATE ALLOCATION POOL**

**Napa CoC Evaluation and Scoring Tool**

<b>Summary of Factors</b>	<b>Points</b>
1. Applicant Experience	<b>20</b>
2. Program Design	<b>20 for competitive applications, 19 for noncompetitive applications</b>
3. Need for Funds	<b>10</b>
4. Impact & Effectiveness	<b>30</b>
5. Cost Efficiency	<b>10</b>
<b>Total</b>	<b>90 for competitive applications, 89 for noncompetitive applications</b>

**1. APPLICANT EXPERIENCE: 20 POINTS**

<b>1A1: Length of Experience</b>	<b>Scale</b>	<b>Points</b>
Length of experience implementing the proposed activity or activity similar to the proposed activity. "Similar activity" may be a like activity. (For example, CalWORKS Rapid Rehousing (RR) and/or Section 8 Housing Voucher Program is similar to ESG RR.) Experience may be from other jurisdictions or funding sources; may include experience of partner agencies.	<b>Less than 1 year – 0 1-2 years – 5 3-5 years – 10 6+ years – 15</b>	
<b>1A2: Description of Experience</b>	<b>Scale</b>	<b>Points</b>
Panelists may award up to five points based on description of applicant experience, including experience with similar activities and those of key partners in implementing the activity.	<b>5</b>	

<b>1B: Prior State ESG Performance</b>		<b>Scale</b>	<b>Points</b>
For applicants who have received ESG funding in at least one of the past three years, a maximum of 20 points will be deducted for the following:	Whether the Department has terminated or disencumbered ESG grant funding;	<b>Yes (-9)</b>	
	Whether the applicant has any unresolved monitoring findings in ESG that pose a substantial risk to the Department; and	<b>Yes (-7)</b>	
	Whether the applicant has submitted annual reports in a timely manner for ESG grants.	<b>No (-4)</b>	

<b>1. Subtotal:</b>	
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**2. PROGRAM DESIGN**

**2A. EMERGENCY SHELTER PROJECTS PROGRAM DESIGN: 20 POINTS**

<b>2A1: Coordinated Entry for <u>Emergency Shelter Projects</u> will be awarded a maximum of 6 points; for every category in which the applicant answered “Implementing,” award 1 point; for every category for which applicant answered “Not Implementing,” award 0 points.</b>	<b>Points Maximum 6</b>
<b>A.</b> All referrals to the program, including screening for program eligibility and prioritization, occur according to the CoC’s Coordinated Entry system protocols.	
<b>B.</b> All people requesting shelter are screened for other safe and appropriate housing options (temporary or permanent) and resources to obtain/maintain their housing. People who have other safe and appropriate housing options or resources are diverted away from emergency shelter and instead offered problem-solving assistance and immediate linkage to homelessness prevention assistance, as needed, desired, and available.	
<b>C.</b> All people requesting shelter are also screened for critical health and safety needs to identify people with more severe service needs and provide an appropriate response.	

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D. Program admission is prioritized for people with the most urgent and severe needs (as defined in § 8409 Core Practices).	
E. Access to emergency shelter is provided without preconditions, such as sobriety or ability to pay program fees.	
F. Program participants are referred to other forms of homeless assistance in the CoC service area according to the CoC's Coordinated Entry system procedures.	

<b>2A2: Housing First, Progressive Engagement for <u>Emergency Shelter Projects</u> will be awarded a maximum of 10 points; for every category in which the applicant answered "Implementing," award 1 point; for every category for which applicant answered "Not Implementing," award 0 points.</b>	<b>Points Maximum 10</b>
G. Participants and staff understand that the primary goals of the emergency shelter are to: <ul style="list-style-type: none"> <li>• Provide temporary accommodation that is safe, respectful, and responsive to individual needs; and</li> <li>• Re-house participants in permanent housing as quickly as possible, regardless of other personal issues or concerns.</li> </ul>	
H. Participants are expected to be actively working on re-housing plans and engaging in related assistance to overcome immediate and direct barriers to securing housing.	
I. Participant assessment focuses on: <ul style="list-style-type: none"> <li>• Immediate health and safety needs relevant to providing temporary accommodations; and</li> <li>• Information relevant to securing housing, including: participant preferences; factors that would cause a landlord to reject the person's application (past evictions, criminal history, etc.); factors that directly led to housing instability or homelessness in the past (failure to pay rent, lease violations, etc.); and other information necessary to link participants to financial assistance and housing-related resources.</li> </ul>	
J. Participants are assisted with creating and updating individualized Housing Plans designed to re-house and stabilize participants as quickly as possible.	
K. Staff helping to re-house participants are aware of and know how to access a wide array of housing options (public/private, subsidized/unsubsidized, all local permanent supportive housing, etc.) directly or through the CoC's coordinated entry system to help participants achieve their Housing Plan goals.	

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<p><b>L.</b> Participants are provided or connected to housing location and placement assistance, including financial assistance for move-in costs, to achieve their Housing Plan goals. Assistance is provided:</p> <ul style="list-style-type: none"> <li>• For all participants who cannot otherwise exit on their own;</li> <li>• Without additional preconditions, such employment or sobriety; and</li> <li>• With understanding that housing may cost greater than 30% of participant income and be precarious.</li> </ul>	
<p><b>M.</b> Staff are aware of and know how to access other community resources (e.g., legal services) that can help participants achieve their housing placement and stabilization goals.</p>	
<p><b>N.</b> Participation in services unrelated to obtaining permanent housing is voluntary.</p>	
<p><b>O.</b> Exits to other homeless situations are avoided, even when program rules are violated. People who pose an imminent risk of harm to themselves or others may be exited to more appropriate assistance, such as a more intensive program, hospital, or other emergency responder.</p>	
<p><b>P.</b> Participants only move to other emergency shelter or transitional housing when:</p> <ul style="list-style-type: none"> <li>• They desire and choose;</li> <li>• More appropriate to meet their health and safety needs (e.g., persons in early recovery; domestic violence survivors; those who need special accommodations); and</li> <li>• No permanent housing solution (with or without supportive services) is currently available that is a similar or better match for their preferences and needs.</li> </ul>	

<p>Program rules, policies, and procedures support use of coordinated entry and housing first practices – <b>one point will be awarded for applicants who reference policy page numbers for every core practice.</b></p>	
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**2B. RAPID REHOUSING PROGRAM DESIGN: 20 POINTS** (*Note: with the exception of non-competitive Rapid-Rehousing projects, who can receive a maximum of 19 points*)

<p><b>2B1: Coordinated Entry for competitive and noncompetitive Rapid Re-Housing Projects</b> will be awarded a maximum of 5 points; for every category in which the applicant answered “Implementing,” award 1 point; for every category for which applicant answered “Not Implementing,” award 0 points.</p>	<p><b>Points Maximum 5</b></p>
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A. All referrals to the program, including screening for program eligibility and prioritization, occur according to the CoC's Coordinated Entry system protocols.	
B. All people who are literally homeless who cannot quickly secure housing on their own or with another form of assistance are screened for and offered rapid re-housing assistance, to the extent they are eligible and assistance is available.	
C. Program admission is prioritized for people with the most urgent and severe needs (as defined in § 8409. Core Practices).	
D. Program participants are referred to other forms of homeless assistance in the CoC service area according to the CoC's Coordinated Entry system procedures.	
E. Program participants are provided access to rapid re-housing assistance without preconditions, such as sobriety or minimum income level.	

<b>2B2: Housing First, Progressive Engagement and Assistance Practices for competitive and non-competitive <u>Rapid Re-housing Projects</u> will be awarded a maximum of 7 points; for every category in which the applicant answered "Implementing," award 1 point; for every category for which applicant answered "Not Implementing," award 0 points.</b>	<b>Points Maximum 7</b>
F. Participants and staff understand that the primary goal of rapid re-housing is to end homelessness and move participants to permanent housing as quickly as possible, regardless of other personal issues or concerns.	
G. Participant assessment focuses on barriers to obtaining and/or maintaining housing (e.g., past rental/credit/criminal history, current income, legal issues, knowledge of tenant rights and responsibilities, etc.).	
H. Participants are assisted with creating and (for ongoing assistance) updating individualized Housing Plans, designed to re-house and stabilize participants as quickly as possible.	
I. Participants are provided assistance to locate and obtain permanent housing, financial assistance for move-in and stabilization costs, and housing case management in order to achieve their Housing Plan goals. This includes assistance to address tenancy problems that may jeopardize housing. Assistance is provided:	

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<ul style="list-style-type: none"> <li>Without additional preconditions, such as employment or sobriety; and</li> <li>With understanding that housing may cost greater than 30% of participant income and be precarious.</li> </ul>	
J. Staff helping participants are aware of and know how to access a wide array of housing options (public/private, subsidized/unsubsidized, all local permanent supportive housing, etc.) to help participants achieve their Housing Plan goals.	
K. Staff are aware of and know how to access other community resources (e.g., legal services, subsidized childcare) that can help participants achieve their housing placement and stabilization goals.	
L. Participation in services unrelated to obtaining or maintaining permanent housing is voluntary.	

<p>Program rules, policies, and procedures support use of coordinated entry and housing first practices – <b>one point will be awarded for applicants who reference policy page numbers for every core practice.</b></p> <p><b><u>Note: this section does not apply to applicants for noncompetitive Rapid Re-Housing funds.</u></b></p>	
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<b>2C: Program staffing and overall design</b>	<b>Points Maximum 3 for ES; 7 for RRH</b>
Evaluators may award points for how well the program staffing and design support the applicant’s ability to implement the proposed activity. Evaluators may review application components such as street outreach, HMIS, homeless prevention to assess how they support the applicant’s ability to achieve community system performance outcomes.	

<b>2. Subtotal:</b>	
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**3. NEED FOR FUNDS: 10 POINTS**

<b>3A: How the proposed application meets a high need in the community.</b>	<b>Points Maximum 10</b>
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Points will be awarded on how well applicant demonstrates that the project will meet a high need in the community as identified by the CoC. Using data provided by the CoC as a guide, including HMIS data and data from the most recent point-in-time count, evaluators will analyze the applicant's responses to the following questions:

- i. Why the proposed activity meets a high need in your community. Explain how your data supports your analysis of need for the proposed activity;
- ii. What population(s) your activity will serve, and what the need is for that population(s) to be served relative to others; and
- iii. If the program is targeting any subpopulation(s), explain why they are in need of targeting, and if the subpopulation targeting is consistent with Core Practices (State Regulation 8409).

**3. Subtotal:**

**4. IMPACT & EFFECTIVENESS: 30 POINTS**

<b>4A: Average length of stay for individual leavers based on data from HMIS (or if a Victim Service Provider, from a comparable database) for federal fiscal year 2017-18 or for those projects not in operation during this entire time, the most recent 23 month period. (If no prior ESG experience, similar activity from Q. 1 may be used.)</b>	<b>Scale</b>	<b>Points</b>
	Over 2 years	<b>0</b>
	12-24 months	<b>9</b>
	9-12 months	<b>11</b>
	6-9 months	<b>13</b>
	< 6 months	<b>15</b>

<b>4B: Individual leavers exiting to permanent housing destination in the reporting period based on data from HMIS (or if a Victim Service Provider, from a comparable database) for federal fiscal year 2017-18 or for those projects not in operation during this entire time, the most recent 23 month period. (If no prior ESG experience, similar activity from Q. 1 may be used.)</b>	<b>Scale</b>	<b>Points</b>
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**NAPA COUNTY CONTINUUM OF CARE**

The percentage of homeless persons who exit the project to/in a form of permanent housing.  Goal is 80%	80-100%	<b>15</b>
	70-79.9%	<b>10</b>
	60-69.9%	<b>8</b>
	40-59.9%	<b>6</b>
	20-39.9%	<b>2</b>
<b>4. Subtotal:</b>		

**5. COST EFFICIENCY: 10 POINTS**

<p><b>5: Average cost per exit to Permanent Housing</b></p> <ul style="list-style-type: none"> <li>• Calculated based on HMIS data (or a comparable database if a Victim Services Provider)</li> <li>• If no prior ESG experience, similar activity from Q.1 may be used.</li> </ul>	<b>Points</b>
Projects will be awarded points on their ability to provide documentation of costs of exits and demonstration of low cost per exit. Use HMIS and expenditure data for federal fiscal year 2017 (October 1, 2017-September 30, 2018 or for the most recent 12-month period in operation.	
<b>5. Subtotal:</b>	

<b>TOTAL:</b>	
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